

## RECORD SHAREHOLDER DISTRIBUTIONS CONTINUE



## 2016 Annual Rebate Rises 72%; is 94% of APRx Earnings

Buoyed by continuing strong growth in shareholder numbers, rising purchasing volume and a powerful economics with our wholesaler, American Pharmacies recently announced a 2016 annual distribution to shareholders that was 72% higher than the record-setting 2015 total.

The stunning 2015 return was achieved in a fiscal year of only eight months -- APRx used a one-time short fiscal year of May-December 2015, to convert to a new calendar-year basis. All fiscal years going forward will mirror the 12-month calendar year.

"Our Board of Directors is deeply committed to returning every dollar we possibly can to our purchasing members," APRx President Mike Gohlke said. "The powerful economics in our contract with AmerisourceBergen give us the strength and flexibility to succeed at a high level. Our Board thinks that as much of that success as possible belongs to our shareholders, and our annual rebates are proof of that."

**"To give back as much as we can to our members, we run as lean and efficient an operation as possible. For 2015, we returned 94 cents of each dollar we earned to shareholders!"**

The annual distribution comes from a variety of APRx organizational revenues: our Primary Vendor Agreement with AmerisourceBergen, our secondary generics program with ParMed, and endorsed vendors.

### Member Feedback on the Annual Rebates

It's clear that many members were not expecting their rebates to be so large, especially after the 153% increase in last year's distribution: "Wow!" exclaimed Robin Elliott of Platinum Rx Pharmacy in Bellaire, TX.

"I don't know how anyone survives if they aren't members of American Pharmacies," remarked Joel Cumbie of Raff & Hall Family Park Pharmacy in Lubbock.

Annual rebate payments were deposited by EFT and mailed by check the first week of May. Members can view the year-end statement for each of their stores in their online member account at [www.aprx.org](http://www.aprx.org).

### Reminder: APRx Halting Paper Checks after 12/31

APRx will no longer issue rebate payments by check after December 2016. If you have not yet done so, we strongly encourage you to sign up now — **just go to [aprx.org](http://aprx.org), download and fill out the EFT form, and send it back to APRx with a cancelled check or deposit slip.**

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## APRx Board

### Chairman

Mike Muecke, R.Ph.  
Bay City

### Vice Chairman

Alton Kanak, R.Ph.  
Katy

### Past Chairman

Robert Kinsey, R.Ph.  
Tyler

### Directors

Lynn Everett, R.Ph.  
Waco

Joe Ochoa, R.Ph.  
Edinburg

Vance Oglesbee, R.Ph.,  
Fairfield

Bruce Rogers, R.Ph.  
Victoria

## Executive Staff

### President

Mike Gohlke

### Sr. Vice-President,

Sales & Operations  
Laird Leavoy

### Vice President, Generics

John Cooper

### Executive Director,

Texas Pharmacy  
Business Council  
Michael Wright

### General Counsel

Amanda G. Fields

## Bill Moore is Star as 350+ Swell Shareholder Retreat

A record 350+ pharmacists, exhibitors, students, family members and guests attended last month's 2016 Shareholder Retreat at La Cantera Resort in San Antonio, highlighted by a moving ceremony honoring shareholder Bill Moore of Sinton for his 60+ years of stellar service to his profession and patients.

The beautiful La Cantera property, which couples a luxury feel with breathtaking views of the Hill Country and city skyline, was a huge hit with attendees, which included more than 150 independent pharmacists.

The tremendous feedback on the venue validates our decision to return there in 2017. The move from a late September date to early June helped spark greater attendance and generated more excitement via the crowds of enthused kids and guests. It was by far the biggest Retreat ever for APRx and easily the most energetic. The large number of families raised the energy level and resulted in new friendships among shareholder families.



Bill Moore (C) with State Rep. Todd Hunter (L) and TPBC Executive Director Michael Wright

During the three-day event attendees enjoyed golf, fine dining, three receptions, five CE sessions, a shareholders meeting, a legislative update, an exhibit hall and lunch with 25 vendors, and a concluding banquet with a DJ and photo booth. La Cantera's free shuttles sped attendees to nearby golf courses, the Shops at La Cantera and Fiesta Texas.

"This year's event really hit on all cylinders," APRx President Mike Gohlke said. "The hotel was excellent and our team delivered programs with real impact for our members. I am confident we will see a lot of returning families next year."

### Honoring a Texas Icon

In a moving ceremony held Saturday morning at the start of the 2016 Legislative Update, State Rep. Todd Hunter and TPBC Executive Director Michael Wright presented TPBC Board member Bill Moore with TPBC's Distinguished Service Award for his tremendous contributions to advocacy for his profession and patients.

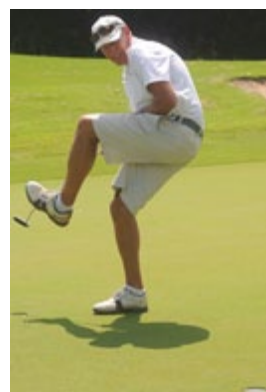
"I am truly honored to receive this – I can't tell you how much it means to me," Moore said in his acceptance remarks.

Both Hunter and Moore strongly urged the pharmacist attendees to stay in regular touch with their legislators on important pharmacy issues. "You have got to stand up for your profession and your business," Moore affirmed. "If you don't speak up then others will get their attention and influence the decisions."

"Bill Moore has been a major advocacy leader for Texas independents for decades," Wright said. "He wrote the book on how to effectively represent your profession by building strong ties with legislators. He is truly one of a kind and we are fortunate to have him on our team."



600+ Retreat Photos at <https://www.flickr.com/photos/aprxpics/albums>



Helping the putt drop.

### Sunny Skies & a Lush Course Welcome 64 Golfers for Tournament

Mother Nature graced our 2016 golf tournament with partly cloudy skies, mild winds and temperatures around 90. That was the right recipe for 64 golfers on the scenic Arnold Palmer Course, which sprawls across majestic limestone canyons near the hotel. The heavy May rains left the championship course in lush condition with thick fairways and flowing creeks.

The wining foursome were APRx Board members Mike Muecke and Bruce Rogers, Rich Bukovinsky of FDS and Steve Hendrickson of AmerisourceBergen. \$100 prizes for landing a shot closest to the hole on the four par 3s were won by Mike McCarty of AmerisourceBergen, Rob Anderson of Synergy Medical, and APRx Shareholders Russell Pelzel and John Hickman. Guest pharmacist Rosario Valadez of Houston and Shareholder Garth Hinze of Nacogdoches snagged \$100 gift cards for uncorking the longest drives.

### Legislative Update Covers TPBC, New Mexico Activities

Michael Wright gave an update on the advocacy activities of TPBC and the challenges Texas independent pharmacy faces in next year's 2017 session. Major issues looming for the session include the opioid crisis and the PMP monitoring program, possible attempts to roll back or weaken TPBC's transaction fee ban passed in 2015 and expected attempts to change the basis of Medicaid pharmacy reimbursement from MAC to NADAC.

Wright, TPBC staff and APRx Board member Vance Oglesbee urged attendees during the legislative update and the earlier Shareholder Meeting to support APRxPAC, used by TPBC to support its legislative goals in Texas. The effort produced several new PAC contributors and a total increase in annual support of more than \$20,000.

Clovis, N.M., pharmacist David Lansford, chairman of the New Mexico Pharmacy Business Council Board, gave an update on NMPBC's activities and goals, outlining the group's significant progress since its creation in December 2015. NMPBC held its second board meeting during the Retreat and will meet again in a few months.

### VIP Attendees

APRx was graced by the attendance of several notable guests, including a powerful state legislator, three of the state's pharmacy college deans and several high-ranking executives from AmerisourceBergen:

- State Rep. Todd Hunter of Corpus Christi, chair of the House Calendars Committee
- Dean Lynn Crismon on the University of Texas College of Pharmacy
- Dean Lamar Pritchard of the University of Houston College of Pharmacy
- Dean Arcelia Johnson-Fannin of the UIW Feik School of Pharmacy
- Steve Hendrickson, Senior Vice President of Sales for Community & Specialty Pharmacy at AmerisourceBergen
- Deanna Bush, VP of Field Sales, Community & Specialty Pharmacy at AmerisourceBergen

### CE, Breakout Sessions Tune In to Independent Issues

Five CE sessions and special breakout sessions conducted by AmerisourceBergen executives gave attendees the independent pharmacy focus that is often missing at other pharmacy events. Several attendees said the CE lineup was the best package of independent pharmacy CE they had seen in one location. The five sessions covered:

- Pharmacy Crime & Security
- Driving Business & Adherence with Websites & Social Media
- Boosting Front-End Effectiveness & Sales
- Increasing Revenue with Clinical Services
- An Inside Look at Preferred Networks & Reimbursement



Business Coach Mike McCarty (R) gives pointers to Shareholders (L-R) John Blomgren of Nicoma Park, OK; Luis Martinez of Laredo & Nick Harrell of Kingsville.

After the Exhibitors' Lunch on Saturday, AmerisourceBergen leaders conducted rotating breakout sessions on the Elevate Network & Reconciliation, Front End & Signage, Pharmacy Audits and Business Coaching. Shareholders & guest pharmacists got an overview of programs and available resources, as well as first-hand advice in many cases.

### Staff Updates, Board Q&As Drive Shareholder Meeting



Board Member Vance Oglesbee of Fairfield answers a shareholder's question as Director Joe Ochoa listens.

APRx shareholders had their annual meeting Saturday morning. The two-hour breakfast meeting included key updates from senior staff leaders and had a chance to ask questions and provide input to the entire Board of Directors in a 30-minute Q&A session.

During the Board Q&A session, the directors stressed APRx's commitment to deliver maximum economic value to its members, pointing out the record levels of annual rebates we have paid shareholders the last two years while passing 94% of all income back to members. The Board also reminded the audience that it voted to pay for the groundbreaking RxCOMPASS data analytics software that is available free to all qualifying shareholders.



# DEA AUDITS ON THE RISE

## Diligence on Legitimacy of Controlled Scripts is Key to Compliance

The Drug Enforcement Administration employs more than 500 Diversion Investigators to monitor health-care practitioners' compliance with federal drug laws. A principal mechanism of ensuring this compliance is the DEA audit. These audits are on the rise as the growing opioid abuse epidemic brings greater scrutiny of health-care providers. Our shareholders are reporting that they are indeed experiencing DEA audits. DEA audits are a unique class of audits (compared to audits by health plans and PBMs) and the civil and criminal penalties for adverse findings can be severe.



Although some DEA audits are targeted, many are random. Be advised that DEA diversion investigators may arrive at your pharmacy without warning and announce they are there to conduct an audit. **DEA is primarily focused on ensuring that pharmacists follow their corresponding responsibility for proper dispensing of controlled substances. Accordingly, you should have a strong understanding of these important facts:**

- The prescribing practitioner has primary responsibility for the proper prescribing and dispensing of controlled substances, but a corresponding responsibility rests with pharmacist who fills the prescription. **Filling a controlled substance prescription that the pharmacist knows to be invalid is a violation of both federal and state laws that can result in prosecution and penalties for the pharmacist.**
- A properly registered (DEA & Texas DPS) practitioner must prescribe a controlled substance. The practitioner must act in the usual course of his or her professional practice and must exercise sound professional judgment when deciding the legitimacy of the controlled substances prescription before it is dispensed. Any order outside the scope of usual professional treatment or legitimate, authorized research is an invalid prescription. A pharmacist who knowingly fills such a purported prescription may be subject to penalties.
- Texas and federal law allow controlled substances to be prescribed electronically if the pharmacist follows his or her corresponding responsibility (see above pointers) and follows the law to ensure that the prescription is valid.

**The bottom line is this: A pharmacist cannot claim that he/she had no knowledge that a prescription was invalid if a reasonable and prudent pharmacist would have known the prescription was invalid. This corresponding responsibility is really the Golden Rule...do unto others as you would have them do unto you or your family...if a prescription for controlled substances does not smell right, DO NOT FILL IT!**

**Questions?** Please contact General Counsel Amanda G. Fields at 361-887-4882 or [afields@aprx.org](mailto:afields@aprx.org).

## Pre- and Post-Audit Help Available to Elevate Network Members

Members of the Elevate Provider Network receive many benefits: help desk support, centralized payment processing and, of course, contract negotiation services. A lesser-known benefit is professional and educational support for audits.

Audit assistance includes pre- and post-audit services. Elevate has subject matter experts to help guide member pharmacies through the audit process. Elevate staff may also contact PBM auditors to help with audit issues or just to ask questions.

**Elevate monitors recent audit trends from multiple PBMs and maintains a list of helpful tips and guidelines that can minimize audit impacts.**

**For example, here are some common audit triggers:**

- High claim volume or high claim reversal rate;
- High compound submissions or high controlled substances dispensing;
- High DAW-1 submission on multisource brands;
- Incorrect DEA/NPI numbers;
- Quantity vs. day supply; and
- High controlled substance dispensing

Elevate network members can request a free in-depth audit kit or ask audit-related questions by emailing [elevate\\_audits@amerisourcebergen.com](mailto:elevate_audits@amerisourcebergen.com). Also, please refer to APRx's comprehensive audit assistance document: *What You Need To Know About Audit Reform*. It is available online at [Aprx.org/Issues & Advocacy/Audits](http://Aprx.org/Issues & Advocacy/Audits).

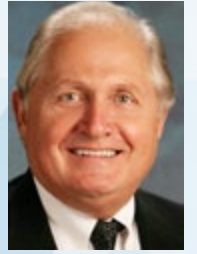
### Know Your Audit Rights Under Texas Law!

Texas has some of the toughest audit protections in the nation as a result of TPBC's HB 1358, which established fair and reasonable standards for pharmacy audits conducted by health plans and PBMs.

The law doesn't apply to audits under Medicaid, Medicare, CHIP, TRICARE, workers' comp, or self-funded health plans under ERISA. Federal law and regulations govern those audits.

## 2016 Shareholder Retreat a Showcase for Our Value

### A Message FROM THE President



Valued Shareholders,

If you didn't attend our recent 2016 Shareholder Retreat, you missed a truly memorable event. Buoyed by a move from late September to a family-friendly June date, the 2016 event swelled to 350 attendees, including a record number of both shareholders and prospects.

The big attendance numbers are rewarding, of course, but the energy and engagement of our members during the three-day event was the real payoff. We worked hard to deliver content that was highly meaningful and specific to independent pharmacy. It paid off, as several attendees hailed our CE sessions, breakouts and RxCOMPASS/FDS session as the best package of independent-focused content they had seen in one meeting. AmerisourceBergen deserves kudos for their enthusiastic support, demonstrated by their strong visible presence there and by bringing their best experts to San Antonio to educate and support our attendees.

The emotional highlight was obviously our honoring of Texas icon Bill Moore for his 60+ years of service in the cause of independent pharmacy. The energy in the room when he received his award was overwhelming.

The hotel and food were outstanding, and families really enjoyed La Cantera, nearby shopping and Fiesta Texas. It was a memorable time of learning, fellowship, emotional impact and pure fun. If you experienced it, thanks for your energy and support. If you didn't, well, we're teeing it up again at La Cantera next June 10-12.

As always thanks for your commitment and support – it empowers everything we do.

Mike Gohlke, President

## CVS Lawsuit Concludes

In 2010, six APRx pharmacies (all APRx Board members) sued CVS Caremark, alleging trade secret misappropriation and RICO violations. The complaint alleged that CVS Caremark violates the firewall between its retail pharmacy and PBM entities that was required by the Federal Trade Commission when it approved the CVS/Caremark merger in 2007. The suit alleged that CVS Caremark built an information technology platform straddling all of its business segments, capturing patient data for marketing and other purposes, contrary to HIPAA privacy laws.



**From the beginning, CVS Caremark sought to send the lawsuit to private arbitration instead of a jury trial.** The presiding judge initially agreed with the plaintiffs' request for a jury trial. But the judge reversed her decision in 2015, primarily based on decisions reached in copycat complaints filed in other jurisdictions. The plaintiffs appealed all the way to the U.S. Supreme Court, and in late 2015, the high court ultimately declined to review the case. The case was sent back to the presiding judge, where the only remaining option is arbitration. The pharmacies elected not to go further.

**APRx thanks Bruce Rogers, Mike Muecke, Robert Kinsey, Alton Kanak, Vance Oglesbee, Buddy de la Rosa, the APRx Board, staff, and outside counsel for standing up for our pharmacies and their patients.** We also thank all the pharmacy organizations and pharmacists that supported our efforts. We look forward to continuing to raise our common voice, conduct our affairs with integrity and press on in defending fair competition and open access to pharmacy care.

**Questions?** Please contact Amanda G. Fields at 361-887-4882 or [afields@aprx.org](mailto:afields@aprx.org).

# TPBC Urges Shared Opioid Monitoring Role

TPBC has submitted detailed comments to the Texas Sunset Advisory Commission (TSAC) that call for physicians and pharmacists to equally share the burden imposed by mandated database checks in the prescribing and dispensing of dangerous opioid drugs.

TPBC urged TSAC to recommend during its upcoming Sunset review of the Texas Medical Board that Texas physicians be required to check the PDMP database at the time of prescribing. (MD checks of the database when prescribing are optional, even though pharmacists are required to make reports after dispensing the drugs.)



"The problem is systemic, and the solution needs to be as well," TPBC's letter states. "For this reason, we strongly encourage that TSAC (via its current review of the Texas Medical Board) recommend that the physicians be mandated to adhere to the same requirement – to utilize software permitting search of the database at the time the prescriber is writing the prescription."

"It serves no useful purpose to require pharmacists to enter a report in the database after dispensing an opioid if physicians are not required to even look at that data before they prescribe these high-risk drugs," TPBC Executive Director Michael Wright said. "If that's the case, pharmacy reporting is just time-consuming window dressing."

Wright said independent pharmacy will do its part to combat the crippling social problem, but others in the supply chain must step up. In February, TPBC advocated to the Texas State Board of Pharmacy that pharmacists have seven days after dispensing a controlled drug to enter a report into the PDMP database.

"We are only one link in a complicated supply chain that goes from manufacturers to distributors to prescribers to pharmacies. We will not support bearing a disproportional share of the monitoring and reporting burden just because we are at the tail end of that chain," he said.

TPBC has also gone on record as supporting automatic enrollment in the PMP registry for all first-time or renewal licenses issued to all prescribing practitioners and pharmacists.

## AG Opinion Advances Texas AWP Prospects; Says Courts Now Likely to Uphold Law

The Texas Attorney General's Office on July 13 issued an opinion on the Texas AWP law sought at TPBC's request. The AG ruling did not find the Any Willing Pharmacy law (Article 21.52B of the Texas Insurance Code) enforceable in the absence of a definitive court decision, but said that a court taking up the issue today would likely determine that the law is not pre-empted by ERISA, the central issue in Texas Department of Insurance's (TDI) longtime decision to not enforce the statute.

The AG opinion was very encouraging for independent pharmacy, essentially providing a detailed road map for the courts should they revisit the issue.

"Were a court to address the issue today, it would likely conclude that article 21.52B of the Texas Insurance Code ("Any Willing Pharmacy" statute) is saved from preemption under the federal Employee Retirement Income Security Act of 1974 ("ERISA"), pursuant to the test set forth by the U.S. Supreme Court in *Kentucky Ass'n of Health Plans, Inc. v. Miller*," the AG opinion summary states. "... Until a court affirmatively concludes that the statute is saved from

preemption, we cannot conclude as a matter of law that article 21.52B is enforceable."

AT TPBC's request, Rep. Todd Hunter of Corpus Christi and Sen. Charles Schwertner of Georgetown requested the opinion on Jan. 26. TPBC attorneys helped the legislators draft their requests and also briefed the AG staff.

The AWP law has been unenforced since its enactment in 1991. The Fifth U.S. Circuit Court of Appeals ruled in 1997 (*Tex. Pharmacy Assn v. Prudential Ins. Co. of America*) that the law is pre-empted by ERISA. However, the U.S. Supreme Court ruled in 2003 (*Kentucky Assn of Health Plans, Inc. v. Miller*) that ERISA did not pre-empt Kentucky's AWP law, and a 2008 decision of the Fifth Circuit reinforced that position.

TPBC has worked with TDI to identify enforcement issues, and filed legislation in 2015 to strengthen the AWP law.

"We thank Chairmen Hunter and Schwertner; we hope AG Paxton's arguments will encourage TDI to start enforcing the law," TPBC Executive Director Michael Wright said.

# Muecke Elected APRx Board Chair; Hoffart Named to TPBC Board

The American Pharmacies Board of Directors has chosen Mike Muecke of Bay City as its new chairman, replacing Robert Kinsey of Tyler. Alton Kanak of Katy was chosen vice-chair of the APRx Board and also replaced Muecke as vice-chair of the TPBC Board. The move allows Muecke to focus fully on his duties as APRx Board chairman.

Waco pharmacist Lynn Everett won a new three-year term on the Board in June. APRx received no nominations for his Board slot by the June 27 deadline, so he is considered re-elected by acclamation in accordance with the APRx Bylaws.



Muecke

Hoffart

Magnolia pharmacist Steve Hoffart, Pharm.D., has been appointed to the Texas Pharmacy Business Council Board to fill the term of Longview's Mike Pemberton, who died earlier this year. Hoffart, an APRx shareholder, owns Magnolia Pharmacy north of Houston.

Hoffart received his BS with highest honors in 1994 and his pharmacy doctorate in 2004 from the University of Texas. Magnolia pharmacy, which he opened in 2002, is one of only 18 in Texas accredited by the Pharmacy Compounding Accreditation Board and was named 2010 GNP Pharmacy of the Year for the South Region.

Hoffart is a national advisor to Good Neighbor Pharmacy and Prescribe Wellness and is a member of NCPA, TPA, PCCA and the International Academy of Compounding Pharmacists. He was Retail Pharmacy Management Solutions' Pharmacist of the Year in 2008 and PCCA's Pharmacist of the Month in July 2012. He and his wife, Dana, were born and raised in the area and graduated from Magnolia High School. They have two sons, Ryan and Preston.

"Steve has a tremendous amount of experience in the pharmacy industry and in political engagement," TPBC Executive Director Michael Wright said. "He has certainly proved that he is willing to participate at a high level in the political process on behalf of independent pharmacy."

The seven-member TPBC Board consists of four American Pharmacies Board members and three at-large directors nominated by TPBC and approved by the APRx Board. The seven-member APRx Board of Directors makes all decisions about the cooperative's strategic direction, operating expenses and budget. The Board is composed of your peers -- elected shareholders who are independent pharmacists just like you.

## A Fast Start, A Few Wins, A Strong Foundation Built

Moving fast after its creation in December 2015, the New Mexico Pharmacy Business Council made a quick impact in the 2016 New Mexico session by influencing some important wins and helping independents avoid big losses. NMPBC and lobbyist Minda McGonagle succeeded in building vital relationships and a strong, visible presence at the Capitol.

During the 30-day fiscal session of the New Mexico Legislature, NMPBC helped influence the successful outcome of SB 263, which regulates Opioid Prescription Monitoring. The original bill would have required New Mexico pharmacists to monitor prescriptions in all 50 states before dispensing an opioid medication to a patient. NMPBC succeeded in reducing that requirement to checking registries in contiguous states only. NMPBC also helped keep HB 102 – the Health Scope of Practice Committee bill – bottled up in committee.

NMPBC held its first sit-down Board meeting on April 16 in Albuquerque followed by a successful luncheon for an influential state legislator – State Rep. Terry McMillan, a Las Cruces surgeon who chairs the House Health Committee. The Board met again in June during the APRx Shareholder Retreat in San Antonio.

Like TPBC, NMPBC is an independent, fully funded subsidiary of APRx that focuses solely on legislative and regulatory advocacy. The five-member NMPBC Board sets all legislative policy and goals. The Board has largely finalized its goals for the 90-day 2017 legislative session, and McGonagle is highly engaged in helping the New Mexico Commissioner of Insurance establish regulations to enforce the state's MAC transparency law.

"We got off to a fast start considering we came into existence just a month before the session," McGonagle said. "We built a strong foundation early on and helped produce some positive outcomes for New Mexico independents."

"We have a lot more on our agenda to accomplish," said NMPBC Chairman David Lansford of Clovis. "But we have come a long way in a short time and our hopes are high for 2017."







## Harness the Power of Your Data To Drive Performance & Profits

More than 170 APRx shareholders have signed up for our free, new data analytics software that provides powerful business intelligence for improving your pharmacy's performance and profitability.

RxCOMPASS — powered by FDS' myDataMart — is provided at no charge to all qualifying APRx shareholders. It identifies key dispensing trends, lost patients and income opportunities by analyzing dispensing data through your Pharmacy Management System. It also lets APRx review the aggregate performance of our membership so we can identify organizational challenges and develop strategies to improve your revenue and profits.

The cost of RxCOMPASS is paid completely by American Pharmacies from its general revenue. Your purchases and rebate payments are not affected in any way by APRx providing you this program.

Every day, APRx and FDS email enrolled pharmacies a **Daily Performance Report**, which is a basic snapshot of your pharmacy's previous-day performance. You will also receive more detailed weekly and monthly reports that link directly to the myDataMart website so you can "drill down" into your data for more details and analysis.

### Powerful Data Reporting & Personalized Support

Powerful capabilities give you the ability to generate your own ad-hoc reports so you can analyze your performance metrics at a deeper level. Personalized support from FDS' pharmacy-savvy analysts is just a phone call away. **And your APRx Pharmacy Business Consultant can advise you on how to make the best decisions with the powerful data that your reports provide.**

To enroll, you will have to complete and submit:

- An amendment to the APRx member agreement authorizing release of your dispensing data to APRx;
- The FDS/RxCOMPASS enrollment form for each pharmacy; and
- A HIPAA compliance agreement for each pharmacy.

FDS states that most pharmacies should be loaded in the system within 5-7 days of submitting their fully completed paperwork. **To enroll in RxCOMPASS, contact your APRx Pharmacy Business Consultant today. For support, call 877.244.2305 | Option 2 or email [websupport@mydatamart.net](mailto:websupport@mydatamart.net).**

## Your Data Speaks Volumes Start Listening to It



## The APRx Sales Team: Retail Pharmacy Experts Dedicated to Your Success

*We're proud of our talented, experienced sales team and the growing role they play as advisors to our members and prospects. Your APRx representative is not a salesperson, but a pharmacy business consultant with an impressive arsenal of knowledge, skills and resources to help you maximize your profitability.*

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