
Vance J. Oglesbee RPh

Hometown Pharmacy
201 East Commerce
Fairfield, TX. 75840

Hometown Pharmacy began in 2002 with a caregiver's vision. Hometown Pharmacy L.C. purchased Awalt-Stephenson Pharmacy in March of 2002. Awalt-Stephenson consisted of the partnership of Warren Awalt, RPh and Gary Stephenson, RPh. Each of these pharmacists owned a pharmacy, and combined resources in order to provide efficiency. Vance Oglesbee, RPh. owns Hometown Pharmacy L.C.

Vance has been involved in various areas of pharmacy practice ranging from being pharmacist in charge of a chain pharmacy to administration of a regional grocery chain's pharmacy program. He has also been involved in recruiting within a large national chain.

Vance sees independent pharmacy as an ideal way to optimize patient care. His involvement in various practice settings has provided a vantage point to contrast levels of care in various pharmacy settings.

He strongly believes in market economics, meaning that the pharmacy which offers the best care will be the most successful barring the interference of insurance companies' steering of prescriptions, or undue government regulation. He feels the role of government should be to ensure small business (independent pharmacy) is able to operate on equal financial footing with mail order and chain pharmacy.

Vance strongly believes that pharmacy benefit managers should be regulated in order to prevent steering of prescriptions. He believes that the patient should be in charge of their own health care.

Hometown Pharmacy offers many top-notch consumer services. We offer hospice care, compounding, delivery, and one-on-one counseling. Prescriptions are filled in a fast and friendly manner. Our pharmacists are also on call. Patients state they would never use any other pharmacy.

Vance and his wife Angela have two daughters. He grew up in Deep East Texas and graduated from San Augustine High School in 1978 where he was voted the most likely to succeed. He graduated from the University Of Texas College Of Pharmacy in 1983. He is a licensed pharmacist in both Texas and Louisiana.

After graduation he worked as the pharmacist in charge for several years in the chain environment. He created as a startup the pharmacy program in a regional grocery chain, and built the program to more than 40 units. More recently he served one of the largest chains in the country and hired more than 30 individual pharmacists for the chain in less than one year.

Vance has done site development surveys, including optimization of workflow plans, selection of "Trade" fixtures, and Drive-Through analysis. He is familiar with all licensing aspects of retail pharmacy. He is familiar with all areas of pharmacy business plan development including proper workflow protocols, selection of Pharmacy Applications (including Central Site), development of pricing formulas, and selection of wholesalers. He is familiar with development of daily operations programs for the industry, including personnel selection, and loss prevention protocols. He

is adept at proper selection of third parties for adequate reimbursement, including incremental models for lower reimbursing plans with existing labor. Vance is familiar with the peripheral issues in the pharmacy environment which can impact the total operation. He has extensive experience in the accounting techniques of retail pharmacy. He is experienced with buying and selling pharmacies in the chain environment. He is a recognized expert in maximizing results in existing pharmacy locations.

Vance is a member of the National Community Pharmacists Association, the Texas Pharmacy Association, and the Texas Association of Business Brokers. He is a past Director of the Texas Federation of Drug Stores. He is a Life Member of the University of Texas Ex-Students

Association. Vance is proud of his association with the Boy Scouts, in which he attained the rank of Eagle.

Vance shares the independent pharmacy caregiver's vision of the independent pharmacy's return to prosperity. He feels that augmenting the independent pharmacist's flexibility and service with some business models could indeed be the catalyst to facilitate that end.

Vance was appointed to the American Pharmacies Board of Directors in 2004, and has been re-elected twice. Vance has overseen the growth of the cooperative from 300-550 member stores. In 2005, he was nominated and elected by the board of directors as Vice-Chairman. In 2008, he became Chairman of American Pharmacies.